



Scott M. Potter

Scott M. Potter is Director of Business Development and a Senior Consultant with RBN Energy, LLC, based in Houston, TX. Mr. Potter brings over thirty years of experience in the oil & gas industry, with a primary focus on natural gas trading, marketing and transportation, as well as providing consulting services on a wide array of North American and international projects.

Mr. Potter began his career in the early 1980's, working for UPG, Inc., Northern Natural Gas' crude oil and condensate subsidiary. From there, Mr. Potter co-founded Aquila Energy, which developed into one of the industry's leading marketers of natural gas. In the mid – 1990's, Mr. Potter joined Mr. Braziel as Texaco's Natural Gas Vice President of Natural Gas Trading, overseeing both short and long term natural gas marketing.

Mr. Potter also spent time working with Mr. Braziel at Altra Energy, leading a team responsible for delivering Altra software to international clients, including Pemex, Mexico's state owned oil company.

During his tenure with RBN, Mr. Potter has participated in numerous consulting engagements focused on crude oil loading and receiving terminals (Canadian and domestic), natural gas and natural gas infrastructure (pipelines, storage and gathering), and natural gas liquids.

Mr. Potter holds a Bachelor's degree in Business from the University of Minnesota.